

Plum Talents: Learning and Development Catalog

Adaptation

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Grit \(Angela Duckworth\)](#)
- [The Hard Thing About Hard Things: Building a Business When There are No Easy Answers \(Ben Horowitz\)](#)

Videos

- [Grit: The power of passion and perseverance \(Angela Lee Duckworth\)](#)

Communication

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [The Charisma Myth: How Anyone can Master the Art and Science of Personal Magnetism \(Olivia Fox Cabane\)](#)
- [Winning Body Language: Control the Conversation, Command Attention, and Convey the Right Message without Saying a Word \(Mark Bowden\)](#)

Videos

- [10 ways to have a better conversation \(Celeste Headlee\)](#)
- [Connected, but alone? \(Sherry Turkle\)](#)
- [5 ways to listen better \(Julian Treasure\)](#)

Conflict Resolution

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Crucial Conversations: Tools for Talking when Stakes are High, Second Edition \(Al Switzler, Joseph Grenny, Kerry Patterson, and Ron McMillan\)](#)
- [Difficult Conversations: How to Discuss what Matters Most \(Douglas Stone\)](#)

Videos

- [The power of vulnerability \(Brene Brown\)](#)
- [Dare to disagree \(Margaret Heffernan\)](#)

Decision Making

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Thinking, Fast and Slow \(Daniel Kahneman\)](#)
- [Decisions: Making the Right Ones, Righting the Wrong Ones \(Jim Treliving\)](#)

Videos

- [How to make hard choices \(Ruth Chang\)](#)
- [Are we in control of our own decisions? \(Dan Ariely\)](#)

Embracing Diversity

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Blindspot: Hidden Biases of Good People \(Mahzarin R. Banaji and Anthony G. Greenwald\)](#)
- [Deep Diversity: Overcoming Us vs. Them \(Shakil Choudhury\)](#)

Videos

- [Practical diversity: taking inclusion from theory to practice \(Dawn Bennett-Alexander\)](#)
- [Implicit bias - how it affects us and how we push through \(Melanie Funchess\)](#)

Execution

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [The Power of Habit: Why We Do What We Do in Life and Business \(Charles Duhigg\)](#)
- [The Willpower Instinct: How Self-Control Works, Why It Matters, and What You Can Do To Get More of It \(Kelly McGonigal\)](#)

Videos

- [Inside the Mind of a Master Procrastinator \(Tim Urban\)](#)

Innovation

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Originals: How Non-Conformists Move the World \(Adam Grant\)](#)
- [The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses \(Eric Ries\)](#)

Videos

- [The surprising habits of original thinkers \(Adam Grant\)](#)
- [Your elusive creative genius \(Elizabeth Gilbert\)](#)
- [The unexpected benefit of celebrating failure \(Astro Teller\)](#)

Managing Others

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [The Coaching Habit: Say Less, Ask More & Change the Way you Lead Forever \(Michael Bungay Stanier\)](#)
- [Start with Why: How Great Leaders Inspire Everyone to Take Action \(Simon Sinek\)](#)

Videos

- [How great leaders inspire action \(Simon Sinek\)](#)
- [What it takes to be a great leader \(Roselinde Torres\)](#)

Persuasion

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [Influence: The Psychology of Persuasion \(Robert Cialdini\)](#)
- [How to Win Friends and Influence People \(Dale Carnegie\)](#)
- [Getting to Yes: Negotiating Agreement Without Giving In \(Roger Fisher, William Ury, and Bruce Patton\)](#)

Videos

- [Hear Yes! more often with the science of influence \(Dan Norris\)](#)

Teamwork

Courses

- A collection of curated courses and videos from [LinkedIn Learning](#) that are focused on developing the skills associated with this Talent.

Books

- [The Five Dysfunctions of a Team: A Leadership Fable \(Patrick Lencioni\)](#)
- [Give and Take: Why Helping Others Drives Our Success \(Adam Grant\)](#)
- [Teams That Work: The Seven Drivers of Team Effectiveness](#)

Videos

- [Are you a giver or a taker? \(Adam Grant\)](#)